

**CONFIRMATION**

NORDIC HEAT MASTER CLASS

**ENERGY EFFICIENCY IN BUILDINGS**BOOSTING THE COMPETITIVENESS OF HEAT NETWORKS –  
TECHNOLOGIES, STRATEGIES AND BEST PRACTICE**GRIMSBY – 6 MARCH 2018 – 09.00-16.00**

YOU ARE INVITED to a Nordic Heat Master Class in Grimsby, North-East Lincolnshire focusing on solutions and strategies to reduce the heat demand when connecting existing buildings to heat networks.

THE OBJECTIVE is to provide a deeper insight into the strategies, technologies and practices that achieve rapid and significant energy efficiency gains following the retrofit of existing buildings (including housing). The session will also highlight major business opportunities in local supply chains for retrofit energy efficiency solutions in existing buildings.

FOCUS - Topics addressed at the session include;

- Potential – available savings in energy efficiency
- Priorities – identifying the 'low hanging fruits'
- Solutions – technologies and best practice
- Execution – strategy and resources
- Savings – bundled packages of standardized solutions
- Selling – packaging a customized value proposition

SPEAKERS – A group of highly experienced professionals from relevant sectors – energy customers, developers, energy operators, solution providers and investors

FEE – The Master Class is offered free of charge to local authorities and public institutions. Commercial stakeholders are charged a fee – details on page 2.

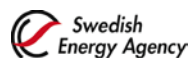
VENUE – CATCH Training Centre in Grimsby – details on page 2.

## REGISTRATION &amp; QUESTIONS

**Mark Woodward** – Hotspot Humber  
[mw@heatnet.se](mailto:mw@heatnet.se) +44 114 230 4722

**Peter Anderberg** – Nordic Heat  
[pa@heatnet.se](mailto:pa@heatnet.se) +46 70 56 111 99

## ORGANISERS



09.00 REGISTRATION & COFFEE (*Lunch and Coffee will be served during the day*)

09.20 INTRODUCTION – BACKGROUND, OBJECTIVES AND FOCUS OF THE SESSION

- **Moderator – Setting the stage** *Peter Anderberg*

*WHY? - ENERGY EFFICIENCY* – THE GATEWAY TO DISTRICT HEATING

- **The Scandinavian Experience** *Peter Anderberg*

*WHAT? – AVAILABLE SOLUTIONS* – REVIEW OF SYSTEMS & PRACTICES

- **Alfa Laval** *Rolf Jönsson*
- **Ista Energy Solutions Limited** *James Grainger*
- **Intelligent metering** *Tony Jackson*

*HOW? – HAVING IT DONE* – STRATEGIES, PRIORITIES AND FINANCING

- **Products, People and Performance** *Mark Woodward*
- **The Finance Landscape** *Chris Garside*
- **Salix Finance** *Hayley Veenhoven*

*WHO? – MOBILISING THE SUPPLY CHAIN* – LOCAL AND INTERNATIONAL PARTNERS

- **Hotspot Global** *Gustav Hermansson*
- **Earlswood Services** *Peter Handsley*
- **EnerIQ – Bundling the offer** *Marcin Laczynski*

*WHEN? – NO TIME TO WASTE* – SUPPORT & EXPERIENCES ARE AVAILABLE

- **Moderator – Concluding Remarks** *Peter Anderberg*

16..00 END OF SESSION

VENUE

**CATCH Training Centre**  
Redwood Park Estate  
Stallingborough  
North East Lincolnshire  
DN41 8TH

CONTACT

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## GRIMSBY 30 JANUARY – PARTICIPANTS

NH MC - A1-M3 - Energy Efficiency

Nordic Heat Master Class

Grimsby - 6 March

Organisation	Name
North East Lincolnshire Council	Helen Norris Pip Harrison Annabelle Robinson Paul Thorpe Sam Swinburn
North Kesteven District Council	Alan Gray Tamara Walters
East Riding LA	Michael Plaxton
Rotherham MBC	Andy Wilson
South Tyneside	Nicholas John Davies
Hull City Council	Dave Gower Graeme Smith Martin Budd
St Lukes Hospice - Sheffield	Steve Hogg
Ista Energy Solutions Ltd.	Jason Weafer James Grainger
Earlswood Services Ltd	Peter Handsley
Secure Meters	Tony Jackson Jamie Bomber
Britains Energy Coast	Joe Martin Michael Pemberton
Nottingham Trent University	Amin Al-Habaibeh
Salix Finance	Hayley Veenhoven
CATCH Training Institute	Katie Hedges David Talbot James McIntosh
Carlborn Shipping Ltd	Camilla Carlborn Flinn
Fieldfisher	Cecily Davis
Alfa Laval Ltd	Rolf Jönsson
Hotspot Humber	Mark Woodward
EnerIQ	Marcin Laczynski
Hotspot Stoke	Gustav Hermansson
Nordic Heat	Chris Garside Peter Anderberg